

Mason Stevens Dynamic ETF Investment Option Investment Mandate



Investment Mandate issuer:
Mason Stevens Limited
ABN 91 141 447 207, AFSL 351578

Investment Sub-Adviser:
Mason Stevens Asset Management
Pty Limited
ABN 92 141 447 654

Date Issued: April 2023

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Mason Stevens has appointed Mason Stevens Asset Management Pty Limited (MSAM) as Investment Sub-Adviser on the Investment Options outlined in this Investment Mandate.

Important Information

This Investment Mandate is issued by Mason Stevens Limited ABN 91 141 447 207 AFSL 351578 (Mason Stevens) as the Managed Discretionary Account (MDA) Provider of the MDA Service. Mason Stevens has appointed Mason Stevens Asset Management Pty Limited (MSAM), ABN 92 141 447 654, as Investment Sub Adviser on the Investment Options outlined in this document. MSAM is a Corporate Authorised Representative (CAR 461312) of Mason Stevens.

In this document, **MDA** refers to a Managed Account provided by Mason Stevens which follows the investment strategy and parameters of a portfolio as defined in the Investment Guide section of this document.

This document is produced without consideration of the investment goals, needs or financial circumstances of any person who may read it. If you are a retail investor, you must obtain personal advice from a licensed financial adviser on whether a particular Investment Option is appropriate for you given your personal goals, needs and financial circumstances.

Investment involves risk, potentially resulting in (but not limited to) delays in payment of withdrawal proceeds and the loss of income and capital invested. Past performance is not necessarily indicative of future performance. Mason Stevens, MSAM, and their respective directors, officers, employees, subcontractors and associates do not assure or guarantee the capital value of your investments will be maintained, or the investment performance of any investments acquired through this MDA Service.

Where there are references to data provided by third parties, neither Mason Stevens nor MSAM has control over that data and nor do they accept any responsibility for verifying or updating that data. MSAM and their respective directors, officers, employees and associates may from time to time hold interests in investments of, or earn fees and other benefits from, corporations or investment vehicles which may be held in your Investment Options.

MSAM consent to statements in this document attributable to them or referring to them, and have not withdrawn their consent. MSAM have confirmed the statements attributable to them or referring to them are not misleading or deceptive at the time of issue.

All amounts in this document are in Australian dollars and all fees are inclusive of GST net the effect of any reduced input tax credits. This document should be read in conjunction with the Mason Stevens Financial Services Guide (**FSG**), the Mason Stevens Global Investment Service Guide (**Guide**) including the Mason Stevens MDA Service Terms (which together form the Investment Mandate).

The FSG contains information on Mason Stevens and the MDA Service and is available at masonstevens.com.au/fsg. This document is incorporated by reference into the Guide which contains important information on the fees and costs you pay when you establish an account with Mason Stevens and use the MDA Service. It also contains information on how to operate your account and how to contribute into your account once it is opened. It is available at masonstevens.com.au/investorguide. If you are unable to access the online information, your adviser or Mason Stevens can provide the information free of charge.

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About Mason Stevens Asset Management

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1.1 About Mason Stevens Asset Management

MSAM is the investment management arm of the Mason Stevens Group. MSAM was established to provide investors with the opportunity to access professionally managed investment strategies and funds that are typically reserved for institutions and professional investors. MSAM works with a range of clients including financial advisers, financial intermediaries, family offices and selected wholesale investors in the delivery of tailored investment solutions. MSAM's management team has many years of senior management and transactional experience in the banking, finance and investment sectors, spanning multiple business cycles and across a range of asset classes, combined with a track record of successfully managing their own wealth. For information on the Mason Stevens' investment management team, please visit the Mason Stevens website at masonstevens.com.au/about-us/meet-the-investment-specialists/



2.1 The Investment Options

The following pages contain descriptions for each of the Investment Options that are available through this Investment Mandate.

Each Investment Option is managed in accordance with an agreement between the Investment Sub-Adviser and the MDA Provider. With advice from your financial adviser you may choose to invest in the following Investment Options:

- » Mason Stevens Dynamic ETF Conservative Investment Option
- » Mason Stevens Dynamic ETF Balanced Investment Option
- » Mason Stevens Dynamic ETF Growth Investment Option

2.2 Investment process

The portfolios are constructed with a focus on capturing risk-adjusted returns through diverse asset allocation principles, granting the investor broad access to markets whilst also providing risk awareness and controls that form an integral part of the investment process. The portfolios are constructed using broad asset classes that provide risk diversification benefits to the overall returns that are generated through time. The objective of each portfolio is to provide diverse, actively managed exposures to local and global markets at a low cost.

The philosophy of the management of each portfolio is based on (1) clearly defined and reproducible portfolio construction process, (2) the importance of a clearly defined strategic asset allocation (SAA) that represents the long-term return and risk preferences of investors, and (3) taking advantage of active management skill, across asset classes via tactical asset allocation (TAA), and within asset classes via superior asset, sector, and yield curve value adding decision making. These portfolios allow advisers to access low cost, robustly constructed, and highly liquid portfolios, backed by Mason Stevens in-house expertise and the expertise of global ETF managers.

Each portfolio has a return target based on 'RBA Cash Rate plus' performance benchmarks which reflect the three risk profiles (conservative, balanced, growth), with different tilts towards geographic and sector exposures for each profile.

Strategic Asset Allocation is driven by MSAM's "Wisdom of Crowds" based views of return and volatility spanning a projected 5 to 10-year time frame. The underlying forecasts are based on the long-term historical distributions of return and volatility, and projections using a range of methodologies including, macroeconomics, risk premia expectations, and quantitative valuation methods. MSAM will also apply tactical tilts reviewed on a short-term basis which reflects MSAM's views for the upcoming quarter.

Important Information on Derivatives

You should be aware that the Investment Sub-Adviser may use an investment strategy that utilises derivatives within one or more of the Investment Options outlined below. If you are a retail client as defined by the Corporations Act you must be given a Statement of Advice from your financial adviser which covers the features, costs and risks of investing in products that may use derivatives. Please refer to the Investment Risks section of this document for further information on derivatives and margining risks.

Where ASX-listed Exchange Traded Options (ETOs) are used you should read the Product Disclosure Document (PDS) issued by the relevant broker or clearing house. The PDS is an important document that is designed to assist you in deciding whether the use of ETOs are appropriate to your circumstances and further highlights the potential risks associated with investing. The MDA Provider is not the issuer of the PDS and a copy of the PDS can be obtained from your financial adviser. Additional information on ASX-listed derivatives, including warrants, can be found on the ASX website at www.asx.com.au. For derivatives listed on international exchanges or Over-the-Counter (OTC) products please consult your financial adviser for copies of any relevant disclosure documentation.

2.4 Portfolio Parameters

Mason Stevens Dynamic ETF Conservative Investment Option

Feature	Description																		
Portfolio Name	Mason Stevens Dynamic ETF Conservative Investment Option																		
Investment Sub-Advisor	Mason Stevens Asset Management																		
Inception Date	April 2021																		
Investment objective	Focus on capital preservation and reducing downside risk.																		
Investment Strategy and Approach	To achieve the stated investment objective through diversified exposure to a mix growth and defensive assets.																		
Benchmark Return	RBA Cash Rate + 2%																		
Target Return	RBA Cash Rate + 2%																		
Minimum number of securities	5																		
Maximum number of securities	20																		
Asset Allocation	<table> <tr> <th>Allocation range</th><th>Target</th></tr> <tr> <td>Australian Equities</td><td>8% - 38%</td></tr> <tr> <td>International Equities</td><td>2% - 32%</td></tr> <tr> <td>Australian Fixed Income</td><td>9% - 39%</td></tr> <tr> <td>International Fixed Income</td><td>19% - 49%</td></tr> <tr> <td>Alternatives</td><td>0% - 10%</td></tr> <tr> <td>Property</td><td>0% - 15%</td></tr> <tr> <td>Infrastructure</td><td>0% - 15%</td></tr> <tr> <td>Cash (minimum 2% cash)</td><td>2% - 35%</td></tr> </table>	Allocation range	Target	Australian Equities	8% - 38%	International Equities	2% - 32%	Australian Fixed Income	9% - 39%	International Fixed Income	19% - 49%	Alternatives	0% - 10%	Property	0% - 15%	Infrastructure	0% - 15%	Cash (minimum 2% cash)	2% - 35%
Allocation range	Target																		
Australian Equities	8% - 38%																		
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International Fixed Income	19% - 49%																		
Alternatives	0% - 10%																		
Property	0% - 15%																		
Infrastructure	0% - 15%																		
Cash (minimum 2% cash)	2% - 35%																		
Investment universe	ETFs, Listed Managed Funds, Cash																		
Maximum single security or fund weighting	30%																		
Minimum suggested timeframe	2 years+																		
Minimum initial investment \$	\$25,000																		
Minimum additional investment \$	\$10,000																		
Minimum withdrawal	\$10,000																		
Rebalance frequency	Investment Sub-Adviser discretion																		
Investment manager fee	0.22%																		
Indirect Cost Ratio	0.22%																		
Performance fee	Nil																		

Mason Stevens Dynamic ETF Balanced Investment Option

Feature	Description																		
Portfolio Name	Mason Stevens Dynamic ETF Balanced Investment Option																		
Investment Sub-Advisor	Mason Stevens Asset Management																		
Inception Date	April 2021																		
Investment objective	Focus on capital growth potential.																		
Investment Strategy and Approach	To achieve the stated investment objective through diversified exposure to a mix growth and defensive assets.																		
Benchmark Return	RBA Cash Rate + 2.5%																		
Target Return	RBA Cash Rate + 2.5%																		
Minimum number of securities	5																		
Maximum number of securities	20																		
Asset Allocation	<table> <tr> <th>Allocation range</th><th>Target</th></tr> <tr> <td>Australian Equities</td><td>12% - 42%</td></tr> <tr> <td>International Equities</td><td>8% - 38%</td></tr> <tr> <td>Australian Fixed Income</td><td>4% - 34%</td></tr> <tr> <td>International Fixed Income</td><td>4% - 34%</td></tr> <tr> <td>Alternatives</td><td>0% - 10%</td></tr> <tr> <td>Property</td><td>0% - 15%</td></tr> <tr> <td>Infrastructure</td><td>0% - 15%</td></tr> <tr> <td>Cash (minimum 2% cash)</td><td>2% - 17%</td></tr> </table>	Allocation range	Target	Australian Equities	12% - 42%	International Equities	8% - 38%	Australian Fixed Income	4% - 34%	International Fixed Income	4% - 34%	Alternatives	0% - 10%	Property	0% - 15%	Infrastructure	0% - 15%	Cash (minimum 2% cash)	2% - 17%
Allocation range	Target																		
Australian Equities	12% - 42%																		
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Australian Fixed Income	4% - 34%																		
International Fixed Income	4% - 34%																		
Alternatives	0% - 10%																		
Property	0% - 15%																		
Infrastructure	0% - 15%																		
Cash (minimum 2% cash)	2% - 17%																		
Investment universe	ETFs, Listed Managed Funds, Cash																		
Maximum single security or fund weighting	30%																		
Minimum suggested timeframe	3 years+																		
Minimum initial investment \$	\$25,000																		
Minimum additional investment \$	\$10,000																		
Minimum withdrawal	\$10,000																		
Rebalance frequency	Investment Sub-Adviser discretion																		
Investment manager fee	0.22%																		
Indirect Cost Ratio	0.24%																		
Performance fee	Nil																		



Mason Stevens Dynamic ETF Growth Investment Option

Feature	Description																		
Portfolio Name	Mason Stevens Dynamic ETF Growth Investment Option																		
Investment Sub-Advisor	Mason Stevens Asset Management																		
Inception Date	April 2021																		
Investment objective	Focus on capital growth with emphasis on identifying and taking advantage of emerging sector thematic.																		
Investment Strategy and Approach	To achieve the stated investment objective through diversified exposure to a mix growth and defensive assets.																		
Benchmark Return	RBA Cash Rate + 3.5%																		
Target Return	RBA Cash Rate + 3.5%																		
Minimum number of securities	5																		
Maximum number of securities	20																		
Asset Allocation	<table> <tr> <th>Allocation range</th><th>Target</th></tr> <tr> <td>Australian Equities</td><td>24% - 54%</td></tr> <tr> <td>International Equities</td><td>16% - 46%</td></tr> <tr> <td>Australian Fixed Income</td><td>0% - 24%</td></tr> <tr> <td>International Fixed Income</td><td>0% - 24%</td></tr> <tr> <td>Alternatives</td><td>0% - 10%</td></tr> <tr> <td>Property</td><td>0% - 15%</td></tr> <tr> <td>Infrastructure</td><td>0% - 15%</td></tr> <tr> <td>Cash (minimum 2% cash)</td><td>2% - 17%</td></tr> </table>	Allocation range	Target	Australian Equities	24% - 54%	International Equities	16% - 46%	Australian Fixed Income	0% - 24%	International Fixed Income	0% - 24%	Alternatives	0% - 10%	Property	0% - 15%	Infrastructure	0% - 15%	Cash (minimum 2% cash)	2% - 17%
Allocation range	Target																		
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Alternatives	0% - 10%																		
Property	0% - 15%																		
Infrastructure	0% - 15%																		
Cash (minimum 2% cash)	2% - 17%																		
Investment universe	ETFs, Listed Managed Funds, Cash																		
Maximum single security or fund weighting	30%																		
Minimum suggested timeframe	3-5 years+																		
Minimum initial investment \$	\$25,000																		
Minimum additional investment \$	\$10,000																		
Minimum withdrawal	\$10,000																		
Rebalance frequency	Investment Sub-Adviser discretion																		
Investment manager fee	0.22%																		
Indirect Cost Ratio	0.30%																		
Performance fee	Nil																		



Before you make an investment decision, it is important that you understand the risks that can affect your investment. You must be prepared for the risk that your investment does not meet your investment objectives or you lose money on your investment.

Specific investment risks apply to all investments that may have an effect on the value of your Investment Option. The risks of investing in the Investment Options may include, but are not limited to, the following factors:

- » Market Risk – Unexpected conditions (i.e. economic, technological or political) can have a negative impact on the returns of all investments within a particular market. General movements in local and international stock markets, prevailing and anticipated economic conditions, investor sentiment, interest rates and exchange rates could all affect the value of listed securities and the investment returns.
- » Company or security specific risk – Risks which could affect the value of a specific security, such as a fall in the profit performance of a company, may impact adversely on its share price and may also affect the interest rate it has to pay to borrow funds, which in turn, can affect the value of its debt securities.
- » Currency risk – If any international assets held by the Investment Options are unhedged, a rise in the Australian dollar relative to other currencies will negatively impact investment values and returns. Currency markets can be extremely volatile and are subject to a range of unpredictable forces.
- » Derivatives risk – A derivative is a financial instrument which has characteristics derived from an underlying asset or index. Typically the derivatives are either cash settled or are realised by being closed out with a derivative of the opposite nature. Derivatives may be used by investment managers or managed funds to protect against changes in market value of existing investments, to simulate an investment position without purchasing or selling the underlying asset, to partially or substantially manage against various risks such as credit and interest rate risks or to gear an investment or a portfolio. The use of derivatives brings additional risks. These risks include the failure of the value of derivatives to move in line with the underlying asset, a derivative position may be costly to reverse, the parties/counterparties associated with the derivative contract do not fulfil their obligations, and derivatives may be impacted by market liquidity. Derivatives which are a leveraged investment can increase your potential losses and gains in relation to movements in the price of the underlying assets. Exchange traded derivatives, including the ETOs available for the Investment Option, do not remove all of the general risks of derivatives, and may have their own risks. Before investing in any derivatives instrument you must fully understand and accept the risks involved.

- » Sophisticated product risk – The use of sophisticated financial products, such as derivatives including ETOs has the potential to cause losses that are large in proportion to the money invested in them. Such products may also have embedded leverage thereby potentially magnifying further losses. The cost of using such financial products may also reduce returns. The Investment Option may also invest in the above products and their use has the potential to cause losses that are large in proportion to the money invested in them or even unlimited losses. Before investing in any derivatives instrument you must fully understand and accept the risks involved.
- » Custody and margining risk – Mason Stevens is custodian for derivatives held for all of its clients, including for accounts which do not include these Investment Options. While Mason Stevens allocates derivatives to its clients in its records, as with other investment, the derivatives may be aggregated in the accounts of sub-custodians and clearing participants of exchanges. This can lead to derivative assets which are beneficially held for a client being available to meet the margin or other exchange obligations arising due to other derivatives held for Mason Stevens in the same account. This can expose a client's assets to being lost, due to meeting those other obligations (i.e., without any default by the client).

Other risks of investment include:

- » Interest rate risk – Changes in interest rates can influence the value and returns of investment in the Investment Option.
- » Credit risk – Any change in the market perception of the creditworthiness of a security or the credit rating of the issuer of the security may affect the security's value.
- » Investment Sub-Adviser risk – This is the risk that the Investment Sub-Adviser may not achieve their stated investment objectives or that changes in the investment team may impact on the performance of the Investment Sub-Adviser.



- » Liquidity risk – The risk that the Investment Option may experience difficulty in realising its assets.
- » Time horizon risk – There is no assurance that in any time period, particularly in the short term, a Investment Option will achieve its investment objectives. Many of the underlying assets may be volatile particularly over the short term. The Investment Option is suitable for long term investors and is not designed for short term investment.
- » Income risk – The level of income generated on the Investment Option's investments can fall as well as rise and the tax status of such income can change.
- » Asset risk – Asset risk is the risk that a particular asset or asset class in which the Investment Option invests may fall in value, which may have an impact on the value of the Investment Option.
- » Diversification/Concentration risk – If your Investment Option is concentrated into one investment or sector, a fall in that investment or sector may have a significant adverse effect on your total Investment Option. Diversification is used as a strategy aimed at reducing the impact that volatility in one investment or sector will have on the performance of your overall Investment Option. The Investment Option will have a relatively higher concentration over time of listed securities but it is not possible to advise in advance the levels of concentration or diversification of issuers, types of investments or industry sectors.
- » Inflation risk – Your investment may not keep pace with inflation. Broadly, this could mean that prices may increase more than the value of your investments in the Investment Option and if this risk eventuates, you would not be able to buy as much with the value of your investments in the future as you could now.
- » Investment risk – All investments have an inherent level of risk. The general expectation is that a high risk investment offers a higher expected return on investment. Investment risk may result in performance less than you expect or the loss of all of the capital invested or reduction in or no income and possible delays in repayment. Whilst it is the intention of the Investment Sub-Adviser to implement strategies designed to minimise potential losses, there can be no assurance that these strategies will be successful.
- » Specific portfolio risk – The Investment Sub-Adviser's investment approach may result in a Investment Option that differs substantially from an industry benchmark and hence the Investment Option's investment returns may also differ substantially from industry benchmark returns.
- » Third party risk – The MDA Provider uses information and services provided by third parties such as sub-custodians and other service providers. Procedures are in place to address risks associated with outsourcing, such as having comprehensive service agreements with service providers. If a service provider advises of an error, it is corrected and if material, it will generally be communicated to you or your advisor (or both).
- » Systems and technology risk – The MDA Provider relies on the integrity and reliability of the Investment Option trading and administration systems used to manage your managed account. To minimise potential risks, established systems operated by experienced system providers are used. The system providers must have back-up arrangements and business continuity plans. In the event that the systems fail there may be delays in processing transactions or in accessing your investment capital and investment returns may differ from those that would have been achieved.

Please note that the risks identified are not meant to be exhaustive as it is not possible to identify every risk factor associated with investing. The appropriate level of risk for you will depend on various factors including your age, investment timeframe, other investments you may hold, and your level of risk tolerance. Investors who have concerns regarding any of the above risk factors, or any other applicable risks, are encouraged to contact their financial adviser.

